

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 267507

62

ORIGIN NEA-10

INFO OCT-01 ISO-00 H-01 EB-07 COME-00 RSC-01 /020 R

DRAFTED BY NEA/EGY:GGBROWN:PM

APPROVED BY NEA/EGY:HFMATTHEWS

----- 097234

P 052315Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO PRIORITY

LIMITED OFFICIAL USE STATE 267507

E.O. 11652: N/A

TAGS: ECRE, EG

SUBJECT: CONGRESSIONAL INQUIRY

1. DEPARTMENT HAS RECEIVED A CONGRESSIONAL INQUIRY FROM SENATOR MCGOVERN'S OFFICE REGARDING THE ATTEMPTS BY INCOM (INTERNATIONAL CONSTRUCTION MARKETING INC.) TO SUPPLY AMERICAN EXCAVATION EQUIPMENT TO THE GROUP OF EGYPTIAN CONTRACTORS WHO WILL PERFORM ALL THE DRY EXCAVATION DURING THE ENLARGEMENT OF THE SUEZ CANAL. THE AUTOMATIC EXCAVATION EQUIPMENT ITSELF IS MANUFACTURED BY ANOTHER COMPANY, HURON MANUFACTURING CORP., HURON, SOUTH DAKOTA. THE INCOM PROPOSAL IS DESIGNED AROUND THE AUTOMATIC EXCAVATORS, HEAVY DUTY TRUCKS, EARTH HAULERS, AND A MASS EARTH HANDLING SYSTEM FABRICATED BY MORRIS-KNUDSEN CO. THE PROPOSAL WAS APPARENTLY HAND DELIVERED BY MR. HERMAN PROSSINGER TO MR. M.A.F. REFAAT OF OSMAN AHMED OSMAN AND CO. ON NOVEMBER 27. -

2. THE COMPANY CLAIMS THAT THE GERMAN COMPANY KRUPP HAS THE INSIDE TRACK ON THE EQUIPMENT SALE EVEN THOUGH ITS COST WILL BE DOUBLE THE INCOM PROPOSAL.

3. DEPARTMENT WOULD APPRECIATE ANY INFORMATION EMBASSY CAN PROVIDE ON THE ABOVE PROJECT AND THE POSSIBILITIES FOR THE AMERICAN FIRM TO SUCCESSFULLY SELL ITS PROPOSAL.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 267507

4. WE WOULD ALSO APPRECIATE BACKGROUND ON THE PRESENT STATUS OF THE WIDENING OF THE CANAL,ITS FINANCING, AND HOW THE ABOVE RELATES TO THE JAPANESE ROLE FOR THE DREDGING CONTRACT.

KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: US CONGRESSIONAL PRESENTATIONS, SUEZ CANAL, INTERNATIONAL CANALS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 05 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: izenbei0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE267507
Document Source: CORE
Document Unique ID: 00
Drafter: GGBROWN:PM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740353-0729
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741256/aaaabwin.tel
Line Count: 67
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 14 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Aug-2002 by martinml>; APPROVED <17 MAR 2003 by izenbei0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CONGRESSIONAL INQUIRY
TAGS: ECRE, EG, INCOM, TNTL CONSTRUCTION MARKETING INC
To: CAIRO
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005